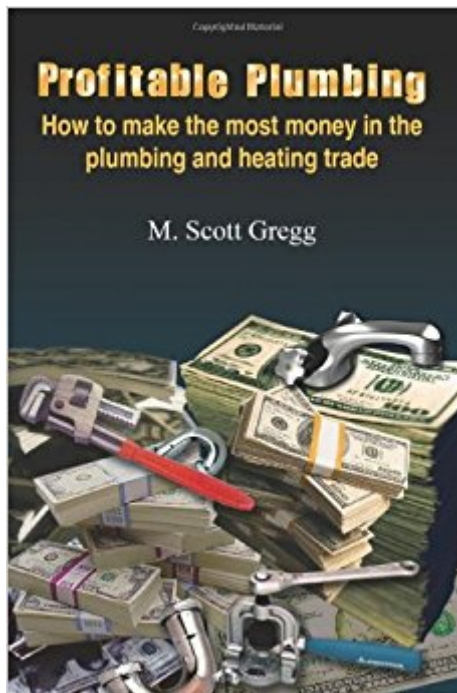




The book was found

Profitable Plumbing: How To Make The Most Money In The Plumbing And Heating Trade



Synopsis

Many plumbers work hard their whole lives without making the profit that they deserve. Most have never had any real training in how to deal with customers or how to sell products to make a better profit. Many millions of dollars in lost opportunity goes unearned each year because plumbers simply don't know how to spot these opportunities and meet their customers needs to make all of that extra money. This book will give you the skills you need to make much more money starting on your very next job! Whether you work for someone else or are in business for yourself, you will learn how to make more money for your pocket while growing a better customer base that will keep you working and making great profits even when times get tough and others are out of work. The techniques, tactics and skills that you need are all right here in this book. Start here and start putting much more money in your pocket without working any harder than you already are.

Book Information

Paperback: 160 pages

Publisher: AuthorHouse (August 16, 2004)

Language: English

ISBN-10: 1418454893

ISBN-13: 978-1418454890

Product Dimensions: 6 x 0.4 x 9 inches

Shipping Weight: 10.6 ounces (View shipping rates and policies)

Average Customer Review: 4.7 out of 5 stars 11 customer reviews

Best Sellers Rank: #460,470 in Books (See Top 100 in Books) #81 in Books > Crafts, Hobbies & Home > Home Improvement & Design > How-to & Home Improvements > Plumbing & Household Automation #1148 in Books > Arts & Photography > Architecture > Buildings #1421 in Books > Engineering & Transportation > Engineering > Construction

Customer Reviews

Scott Gregg is a Master Plumber with over 20 years experience in the trade. His sales experience and training helped him realize that the trade is not doing a good job, preparing plumbers to go out and make the money that they should on most jobs. After seeing many lost opportunities Scott began to look for any available material to help plumbing contractors be more successful. He quickly found that there was no available book to help plumbers learn the sales skills they need to make the profit that they should be making on every job. His book will show you how to make more money than other plumbers without doing more work by giving you the skills you need!

Well written.

I thought this was a good book. It covered a lot of the topics I was thinking about. The author also shed some light on other ways to generate profits. I recommend this book to anyone thinking about going into business.

The author does a decent job of introducing basic concepts that any business should implement in order to gain the confidence of customers and earn repeat business. Some of the ideas appear to be obvious but my guess is very few trades people implement. Most of the core concepts could be summed up in a few short pages but again most trades people I know do not do what to many would be obvious.

Great book! if your in the plumbing business or thinking to start your own plumbing business this book is great. I strongly suggest.

The book helps me to understand how to work as a good plumber.

great book. great service. as described and shipped fast!!

Very simple and straight forward, a must read and must believe for new business owners. That said for anyone that's been in business for sometime you will just agree with what's is said.

Helpful. Informative.

[Download to continue reading...](#)

Profitable Plumbing: How to make the most money in the plumbing and heating trade Code Check Plumbing & Mechanical 4th Edition: An Illustrated Guide to the Plumbing and Mechanical Codes (Code Check Plumbing & Mechanical: An Illustrated Guide) Fiverr-Best Gigs to Make Money on Fiverr With Proven Money Making Gigs And Ways for Making Money That Work (Fiverr.com Books, Make Money With Fiverr Gigs, Ideas, Tips, SEO Book 1) Heating, Ventilation, and Air Conditioning: A Residential and Light Commercial Text & Lab Book (Heating, Ventilating & Air Conditioning) Solar Water Heating--Revised & Expanded Edition: A Comprehensive Guide to Solar Water and Space Heating Systems (Mother Earth News Wiser Living Series) How to Make Money Online: Learn how

to make money from home with my step-by-step plan to build a \$5000 per month passive income website portfolio (of ... each) (THE MAKE MONEY FROM HOME LIONS CLUB) HOW TO MAKE MONEY ONLINE: Learn how to make money from home with my step-by-step plan to build a \$5000 per month passive income website portfolio (of 10 ... each) (THE MAKE MONEY FROM HOME LIONS CLUB) Personal Finance: Budgeting and Saving Money (FREE Bonuses Included) (Finance, Personal Finance, Budget, Budgeting, Budgeting Money, Save Money, Saving Money, Money) Making Money at Home: Methods to Make Money with Drawing Portraits: How I Made More than \$50,000 Selling Art Online and Offline (Ways to Make Money with Art, Selling Drawings) National Plumbing & HVAC Estimator 2017 (National Plumbing and Hvac Estimator) DEWALT Plumbing Code Reference: Based on the 2015 International Plumbing and Residential Codes (DEWALT Series) Passive Income Online: 5 Highly Profitable Ways To Make Money Online (Passive Income, Automatic Income, Network Marketing, Financial Freedom, Passive Income Online, Start Ups, Retire, Wealth, Rich) Etsy: The Ultimate Guide To Starting Your Own Profitable Etsy Startup Store Including Secrets & Strategies (Passive Income, Etsy Marketing, Etsy Business, Make Money Online, Online Buisiness) 2006 International Plumbing Code -(International Plumbing Code) Cryptocurrency for Newbies: Where to Trade + 50% Profit Strategy: Beginners Guide How to Trade Crypto Currencies and Make 50% Monthly Profit.US-based Digital ... Exchange Poloniex (Digital Currencies) Passive Income: Realistic Ways to Earn more Money and not live Paycheck to Paycheck (money management, make money online) FRUGAL LIVING: MAKE MORE MONEY BY SPENDING LESS (Budgeting money free, How to save money tips, Get out of debt fast, Live cheap, Debt free, Spend less) Trade-Based Money Laundering: The Next Frontier in International Money Laundering Enforcement (Wiley and SAS Business Series) Make Money Stripping: how to make money as an exotic dancer tonight! Make Money With Kickstarter: Discover How To Make Money In 2017 From Kickstarter Crowdfunding

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)